DESIGNLENS
by John Burns Real Estate Consulting

Grant Courtyards at Willowsford

M/I Homes | Aldie, VA | Sep 2018



Featured name

Move-Down Homes That Simplify Life without Giving Up the Features Buyers Love

- Gracious **age-targeted** homes that provide **single-level living with "pop-up" second stories** and spacious optional basements.
- A **cluster layout** gathers homes around a landscaped green that **functions like historic neighborhood planning instead of a density solution**.

- **Covered porches and patios** provide a connection to the outdoors and outdoor living - needed space when private yards are not provided.

PRODUCT TYPE

Single-family detached

PRICE AS OF...
$600000.00/ starting at

SQUARE FOOTAGE (MIN)
2482.00

DENSITY
2.80

SALES START DATE
March 2016

SALES AS OF
30 as of September 2018

HOA
$396 per month

TARGET MARKET
Age-targeted, move down

UNIQUE SELLING POSITION
Courtyard homes that are clustered around interior landscaped greens. Each cluster is surrounded by open space to preserve views and sight lines. This is the only neighborhood in Willowsford that is completely maintenance-free.

Consultants

BUILDERS

M/I Homes

https://www.mihomes.com/

ARCHITECTS

KTGY

http://ktgy.com/

INTERIOR DESIGNERS

P Four

https://www.pfour.com/

LANDSCAPE ARCHITECTS

KT Enterprises, Inc.

http://www.ktenterprises.com/

JBREC Consultant

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